

Fonda Fair Concessions Manager

The Fonda Fair is currently seeking an individual to fill the role of Concessions Manager.

The Fonda Fair is held annually in late summer from the Wednesday before Labor Day through Monday, Labor Day.

Responsibilities would include;

- Recruiting and retaining food, craft, novelty, retail and non-for profit vendors to display and sell their goods during the fair.
- Visiting other fairs, craft shows and retail locations to seek out qualified vendors
- Send out contracts to perspective vendors and keep records of contracts and vendor spaces sold
- Submit a monthly progress report to the Fair Board of vendors contacted and spaces sold
- Be available prior to and during the fair to help set up vendors and address any vendor issues that may arise during the fair.

The ideal candidate should be articulate, organized, well groomed and self-motivated.

Previous sales experience preferred but not required.

Compensation will include a small stipend to offset travel plus a percentage of income from spaces sold. This is a part time position.

The Fonda Fair is a 501 C 3 not for profit organization run and organized by mostly volunteers. The ideal candidate would be someone who has an interest in helping the Fonda Fair grow and continue to be the largest tourism venue in Montgomery and Fulton Counties.

Interested candidates should submit a letter of interest with a resume to:

The Fonda Fair, PO Box 385, Fonda, NY 12068

